

# Selling System

## 4-Steps

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Step 1:  
Immediately  
Take Control  
Of The Sales  
Process






## Step 2: Build Value Into Your Sales Process



# Use Roomvo To Build Even More Value Into Your Sales Process



- Incorporate the visualizer **into your pre-existing script** to demonstrate additional value
- Highlight your **cutting edge technology**
- It removes the **confusion** from the purchase process  **immediately increase confidence**
- Let homebuyers know that you've made the tool **available to them on your website** (your sales team will also use it to "WOW" them!)

Step 3: Ask  
Questions &  
Write Down  
The Answers





## Use Roomvo During Step #3

- Users who upload their own photos in Roomvo are **5x more likely** to convert to customers
- Ask the homebuyer if they have **pictures of their room** on them
- **Use the visualizer in the showroom** either way (with an uploaded photo)
- Pay attention to **their preferences** (you will use this later for a tailored follow up!)



**Step 4: In-Home  
Visit**

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## Use Roomvo During The In-Home Visit

- Add even more value by **including technology** during on-site visits
- Come prepared with samples **based on the preferences identified in Step 3**
- For every sample, **show what that product would look like** in the homebuyers space
- **Bring a tablet to take photos of the space**, using the visualizer **in different lightings** to make the customer more confident about their product choice



# Get Roomvo Assistant Today

- Sign up **now** through FSS: [www.roomvo.com/share/FSS](http://www.roomvo.com/share/FSS)
- **Need help? No problem!**
- E: brandon@roomvo.com
- P: 1 (888) 526-7152

