***It’s Time To Celebrate!***

Dear CLIENT NAME,

Congratulations on your new flooring! You have made a wise decision to invest in the value and beauty of your home. *Well done!*

Now it’s time to celebrate! Since you are the proud owner of beautiful new floors, I thought you might enjoy a night “in.” So the popcorn and movie are on me! Enclosed you will find a gift certificate for Hollywood Video.

I want to thank you for choosing me to be your Flooring Consultant. I am honored that you trusted me and my team enough to help you with the decoration of your home. Your business and your referrals mean everything to me! In fact, referrals are the lifeblood of my business. Please don’t keep my business a secret. When someone in your circle of influence needs flooring, can I count on you to pass along my name and phone number?

Thank you, again, for your business. I look forward to working with you and anyone you refer to me in the future!

At Your Service,

YOUR NAME

Owner of YOUR STORE